

We Bring Big-Firm Horsepower to the Lower Middle Market, Committed to Leveraging our Operational Know-How to Make Good Businesses Better

2020

Founded

60+ Years

M&A Experience

60+

Acquisitions

\$80M+

Equity Raised To-Date

Investment Criteria

Financial Profile

Revenue Up to \$300M

EBITDA Up to \$30M

TEV Up to ~\$100M

Equity Check Up to ~\$50M

Balance Sheet Big and Leverageable

Deal Dynamics

Owner/operators looking for a transition plan

Importance of speed, certainty & transition

Structured deals to ensure everyone wins

Assets in a state of flux

Assets SPC knows well

Reasonable valuation expectations

Strategic Angle

Operating partner network that can be leveraged during diligence and investment hold

Deep relationships with experienced, hands-on operators that can directly oversee & advise portfolio companies

Partner-oriented approach ensuring everyone wins

Value Creation Path



M&A Strategy



Margin Enhancement



Multiple Expansion

Opportunities to Make a Good Business Better

Sector Focus

Industrials

- Manufacturing & Industrial Products
- Automotive & Mobility Solutions
- Aerospace & Defense
- Building Materials
- Distribution & Packaging
- Specialty Materials

Business & Tech-Enabled Services

- Marketing & Advertising Services
- Logistics & Supply Chain
- Facility & Safety Management
- MRO Services
- B2B Distribution
- IT, Value Added Resellers & Digital Services
- BPO & Outsourcing
- Environmental Services

Other Opportunistic Sectors Where our Operating Partner Network has Experience and Provides us with a Compelling Angle

Current Portfolio Companies



Leading manufacturer of needlepunch nonwoven specialty fabrics and specialty lightweight textiles



High-end commercial graphic communications and marketing company



The world's largest independent provider of maintenance, repair and overhaul services focused on aircraft auxiliary power units

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